

MEETING MINUTES

Title: Potential Partnership Opportunity with Npuntu

Meeting Date: August 20, 2024

Meeting Time: 15:00 GMT

Location: Virtual Meeting

Attendees:

- Mr. Derrick
- Mr. Makafui
- Mr. Stephane Nwolley (Npuntu)
- Mr. Abraham Odoi (Npuntu)
- Mr. Israel Chukwukelu (Npuntu)
- Mrs. Vivian Amoah (Npuntu)

Objective:

- Exploring partnership opportunities with Npuntu for an African Development Bank contract.

Agenda:

1. Introduction to a summary of the project details.
2. Discussion of Npuntu's interest in partnering for the AFDB contract.
3. Alignment on project requirements and partnership modalities.

Discussion:

1. Introduction to a summary of the project details:

- Derick shared and introduced the team to the requirements of the project.
- The discussed requirements were;
 - 1) Integration of a payments platform
 - a. API integration
 - b. Web mobile APP using PHP framework
 - 2) Implementation of sms gateway service -Bulk sms service
 - 3) Prepaid card infrastructure (software development): We looking for an experienced company to ride on its to win the contract

2. Partnership Opportunity with Npontu:

- Npontu expressed interest in partnering to bid for the upcoming AFDB contract, seeking to leverage existing infrastructure and organizational capabilities.
- There is a need to align on Npontu's company profile with the bid requirements to ensure a robust bid submission.
- Extra partnership modalities such as revenue sharing to be picked up in later discussions

3. Requirements and Bid Submission:

- The meeting included discussions on setting clear partnership modalities and ensuring all requirements are met for a successful bid.

Action Items:

1. **Mr. Makafui to bid requirements:**
 - Mr. Makafui is to share the detailed bid requirements to enable Npontu tailor its company profile to suit the projects focus.
 - **Deadline:** August 21, 2024.
2. **Npontu to Documents:**
 - A detailed company profile to be used in to aid in the bid preparation.
 - Certificate of incorporation
 - Organizational chart
 - List of board of directors
 - List of Beneficial owners
 - **Deadline:** August 21, 2024.
3. **Follow up meeting:**
 - All parties including Mr. Makafui's CEO to reconvene for a follow up meeting in preparation for the bid after receiving all the company profile.
 - Detailed discussion to finalization of partnership structure and agreements.

Closing:

- The meeting concluded with acknowledgments and commitments to follow up on the discussed action points.

Next Meeting:

Our Services



AI &
Big Data



Platforms &
Software
Development



Value
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Services



IT Consultancy
& Outsourcing

- Scheduled as per the readiness of Npontu to provide the company profile.
Date and time to be confirmed.



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